

Welcome Home

PREPARED FOR OUR CLIENT BY

THE KOCH GARPSTAS REALTY GROUP



kw ELITE
KELLERWILLIAMS. REALTY

www.KGHOMEGROUP.com

IT'S NICE TO MEET YOU!
WE ARE SO EXCITED TO WORK TOGETHER

First - We just want to say
THANK YOU for choosing The Koch Garpstas Realty Group to help you with your real estate goals. Our mission is to always do the right thing, clients always come first and we always have fun! We are looking forward to serving you and your family over the next few months as we embark on a new journey together!

Matt Koch & Carissa Garpstas
Team Leaders | Realtors



KGHomgroup.com



[YouTube Page](#)



MEET THE TEAM



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FEATURED PARTNERS

MORTGAGE LENDERS

AS SOMEONE ON THE FRONTLINES, YOU KNOW MORE THAN MOST THAT LIFE CAN BE UNPREDICTABLE, HECTIC AND SOMETIMES SCARY. BUYING OR REFINANCING YOUR HOME DOESN'T HAVE TO BE. HERE AT IDEAL MORTGAGE GROUP, WE FEEL THAT WORDS ARE NOT ENOUGH TO SHOW HOW MUCH WE APPRECIATE YOUR STRENGTH, COURAGE AND DEDICATION TO YOUR COMMUNITY AND COUNTRY.

SO, AS OUR WAY OF SHOWING YOU JUST HOW THANKFUL WE ARE FOR ALL OF YOUR CONTINUED SELFLESS SERVICE TO THE GREATER COMMUNITY, WE HAVE PROUDLY PARTNERED WITH THE FRONTLINE FIRST PROGRAM AND THE KOCH GARPSTAS REALTY GROUP!

Proud Partner of the Frontline First Program



[HTTPS://WWW.IMLENDING.COM/FRONTLINE-FIRST-PROGRAM](https://www.imlending.com/frontline-first-program)



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TIMELINE & MILESTONES

Here's what you can expect & when.

Welcome Meeting

Meet for your buyer consultation, set expectations, connect with a local lender and personalize a plan.

Make an Offer

We will sit down review the home, write the contract and submit an offer!

Closing

We made it! We will meet at the closing table to sign the final documents and exchange the keys! Congratulations, you are officially a home owner!!!

Home Search

This is where we start searching for your new home! Might be quick, or it might take some time. Either way, we're here for you every step of the way! We will add you to a search campaign in the MLS.

Behind the Scenes

After your offer is accepted, you will begin the mortgage application process, pick a title company and start our "due diligence" timelines. A lot happens over the next 30 days!

WHAT CAN YOU EXPECT?

Our Commitment to you!



Do our very best to ensure exceptional service to our Clients.



Act as fiduciary representatives of the Client, keeping all personal information confidential. Suggest financing options and refer Client to competent lenders. We have built amazing relationships with professionals in the industry. We know you will be in great hands!



Assess market value of homes, research comparable sales. Strategize, prepare and negotiate all offers and contract documents providing the maximum investment value for the Client.



Advise Client and negotiate any inspection issues and remedies. Coordinate closing details and ensure compliance with offer details.



Communicate at a high level. Respond to all inquiries in a timely fashion.

WHAT WE NEED FROM YOU

Your commitment to our team.



Be honest and truthful throughout the process.



Obtain lender pre-approval at the beginning of the real estate process - We will help with this process!



Communicate issues, questions and concerns to us in a timely fashion. No question is a dumb question! We are here for you every step of the way!



Inform builders, for sale by owners, and other Real Estate Agents at open houses that you are being represented by a Realtor (Us). Allow your Realtor to contact builders and for sale by owners on your behalf.



Provide any needed documents or information to your Realtor in a timely manner.



WE ARE SO EXCITED TO WORK TOGETHER

And we can't wait to get started



Tell me about YOU!

Name:

Current Address:

Phone:

Email:

Do you: OWN RENT

If rent, when is the lease up:

Do you have to sell before buying? YES NO

Tell me about your loan:

Lender/Bank:

Loan Officer Name:

Type of Loan:

Time Frame to Buy:

30 Days or Less 30-60 Days 60 Days-1 year 1 Year +

How do you like to communicate?

Phone Calls

Text Messages

Email

Messenger

Notes

NOTES